



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

ADVANCED RESIDENTIAL APPLICATIONS AND CASE STUDIES PART I

The Northern Ohio Chapter of the Appraisal Institute presents “Advanced Residential Applications and Case Studies Part I”

DATES: May 2-3, 2008

TIME: May 2 – registration is at 8:00 a.m. with class from 8:30 a.m. – 5:00 p.m.
May 3 – class from 8:30 a.m.–5:00 p.m. (exam is the last hour on May 3)

LOCATION: Holiday Inn Select, 15474 Royalton Road, Strongsville, Ohio 44136, phone number 440-238-8800. Guest rooms may be reserved at \$99 per night with no breakfast or \$109 with one breakfast by mentioning the Appraisal Institute. Rooms are available depending upon availability.

CONTENT: This new two-day course meets current and future AQB criteria. In Part 1 of a two-part course package, participants will apply advanced residential methodologies involving a complex residential case study appraisal assignment. Participants will put their knowledge of terminology, concepts, procedures, and methodologies to the test as they demonstrate competence in the areas of appraisal analysis learned in previous courses. By successfully completing the course and exam, participants will have met most states’ education requirements in the content area identified as advanced residential applications and case studies. Individuals who are seeking the Appraisal Institute SRA designation can take this course and *Advanced Residential Report Writing/Part 2* as an alternative to completing the Residential Demonstration Report requirement. **Note:** Course materials will be mailed to participants two weeks before class begins and will be accompanied by a memo explaining the preparations that participants should make before coming to class. Please download and read this Student Memo below. **Note:** To convey your data, use the AI Reports™ Summary Appraisal Report form (<http://www.appraisalinstitute.org/resources/aireports/>), Word, or Excel. The URAR form is not acceptable when conveying your data.

Note: *QE 2008 Course*

PREREQUISITES:

Required:

[Basic Appraisal Principles](#)

[Basic Appraisal Procedures](#)

[National Uniform Standards of Professional Appraisal Practice \(USPAP\) Course, 15-Hour Residential Market Analysis and Highest & Best Use Residential Site Valuation and Cost Approach Residential Sales Comparison and Income Approaches Residential Report Writing and Case Studies](#)

Recommended:

[Real Estate Finance, Statistics, and Valuation Modeling](#)

Students must sign a waiver at the beginning of the course stating that they have the prerequisites. If they do not, they will not hold the Appraisal Institute responsible and will not expect to receive special attention during the course.

REQUIRED EQUIPMENT:

- HP12C calculator
- You must be familiar with calculator operation when the course begins. Answers to problems in course material are shown using the HP12C. Do not come to class expecting to be taught how to use a financial calculator.
- Free Review—[Using a Financial Calculator: Formulas, Symbols, Math Review, and Sample Problems](#) and [Financial Calculator Practice Exercises](#)
- For additional help with the HP12C calculator, take our online seminar, [Using Your HP12C Financial Calculator](#).
- Although laptops are not required for this course, they are required for the Advanced Residential Report Writing/Part 2 course. Please be sure to bring a laptop if you will be taking both courses

RECOMMENDED TEXTS:

[The Appraisal of Real Estate, 12th ed.](#)
[Appraising Residential Properties, 3rd ed.](#)
[The Dictionary of Real Estate Appraisal, 4th ed.](#)
[Appraising Residential Properties, 4th ed.](#)

Books may be purchased online at www.appraisalinstitute.org

INSTRUCTORS:

- Charles Cather, SRA
- Margaret Hambleton, SRA

ENROLLMENT: Enrollment is on a first-come, first-served basis. The Northern Ohio Chapter reserves the right to cancel this course if the minimum enrollment level is not reached.

COURSE CREDITS: This course is good for 15 hours of pre-certification in appraisal. This course is good for 14 hours of continuing education in the State of Ohio in appraisal and real estate.

ATTENDANCE: Attendance requirements mandated by the state of Ohio will be strictly enforced. Certificates will be issued to those in attendance for 90% of the course hours or better.

COURSE FEE: \$400.00 (includes Continental breakfast and afternoon break)
\$375.00 for AI members who register prior to April 18, 2008.

CANCELLATIONS/REFUNDS: a \$50.00 cancellation/refund fee will be applied to all requests for cancellation received within two weeks of the class. No refunds will be given for cancellations received less than one week prior to the start date of the course.

REGISTRATION: You may register online at www.aiohio.org, or print the application form and mail the form to the chapter with either a check or credit card information. A confirmation email will be sent out upon receipt of the registration. **Registration and payment should be received by April 23, 2008.**

ENROLLMENT APPLICATION

ADVANCED RESIDENTIAL APPLICATIONS AND CASE STUDIES PART I—May 2-3, 2008

Name: _____ Designation: _____

Address: _____

City: _____ State: _____ Zip: _____ E-mail: _____

Phone: _____ Fax: _____ AI Member: ____ Yes ____ No

Appraisal License Number: _____ Real Estate License Number: _____

Circle all that apply: Certified General Certified Residential Licensed Residential
Registered Appraiser Assistant Real Estate Sales Person Real Estate Broker

Seminar/Course Title: _____ Date: _____

Amount Enclosed: _____

Or Charge Card Information:

Exact name on card: _____

Card Type (circle one) Visa MasterCard American Express

Card No: _____ Expiration Date: _____

If paying by check, please make check out to "Appraisal Institute". Mail check along with this registration form to:
Appraisal Institute, Northern Ohio Chapter, P O Box 31665, Independence, OH 44131. If paying by credit card, either fax to 216-274-9289 or mail to the above address.

PAYMENT DUE AT TIME OF REGISTRATION

DETAILS OF ALL COURSES & SEMINARS ARE ON OUR WEBSITE AT WWW.AIOHIO.ORG