



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

ATTACKING AND DEFENDING AN APPRAISAL IN LITIGATION

**The Northern Ohio Chapter of the Appraisal Institute presents
“Attacking and Defending an Appraisal in Litigation” seminar – October 4, 2008**

DATES: October 4, 2008

TIME: Check in is 7:30 a.m. with class from 8:00 a.m. – 12:00 p.m.

LOCATION: Sheraton Independence Hotel, 5300 Rockside Road, Independence, Ohio 44131, phone number 216-750-0820. Guest rooms may be reserved at \$89 per night by mentioning the Appraisal Institute up to three weeks prior to the class. After this, rooms may be reserved at \$89 per night depending on availability.

About the Seminar: *Attacking and Defending an Appraisal in Litigation* is a seminar which provides a framework and considerations for attacking and defending an appraisal in litigation. Common mistakes made in appraising and testifying concerning an appraisal are stressed. Various standards and ethical rules that are commonly misapplied or misunderstood are highlighted and explained. In addition, common tricks and how to prepare for tricks on cross-examination are identified, as well as answering hypothetical questions at trial. The seminar is more than a collection of tips or anecdotal stories. Attendance will lead to use of a framework or model to handle cases involving real estate appraisals.

INSTRUCTOR:

- Ted Whitmer, MAI, CRE, Attorney

ENROLLMENT: Enrollment is on a first-come, first-served basis. The Northern Ohio Chapter reserves the right to cancel this course if the minimum enrollment level is not reached.

SEMINAR CREDITS: This seminar is pending approval for 4 hours of continuing education in the State of Ohio in both appraisal and real estate.

ATTENDANCE: Attendance requirements mandated by the state of Ohio will be strictly enforced. Certificates will be issued to those in attendance for 100% of the course hours or better.

COURSE FEE: \$100.00 (includes continental breakfast)
\$75.00 for AI members who register prior to September 25, 2008.

CANCELLATIONS/REFUNDS: a \$25.00 cancellation/refund fee will be applied to all requests for cancellation received within two weeks of the class. No refunds will be given for cancellations received less than one week prior to the start date of the course.

REGISTRATION: You may register online at www.aiohio.org, or print the application form and mail the form to the chapter with either a check or credit card information. A confirmation email will be sent out upon receipt of the registration. **Please register by September 30, 2008 to guarantee enrollment in the class.**

ENROLLMENT APPLICATION

Attacking and Defending an Appraisal in Litigation seminar—October 4, 2008

Name: _____ Designation: _____

Address: _____

City: _____ State: _____ Zip: _____ E-mail: _____

Phone: _____ Fax: _____ AI Member: ____ Yes ____ No

Appraisal License Number: _____ Real Estate License Number: _____

Circle all that apply: Certified General Certified Residential Licensed Residential
Registered Appraiser Assistant Real Estate Sales Person Real Estate Broker

Seminar/Course Title: _____ Date: _____

Amount Enclosed: _____

Or Charge Card Information:

Exact name on card: _____

Card Type (circle one) Visa MasterCard American Express

Card No: _____ Expiration Date: _____

If paying by check, please make check out to "Appraisal Institute". Mail check along with this registration form to: Appraisal Institute, Northern Ohio Chapter, P O Box 31665, Independence, OH 44131. If paying by credit card, either fax to 216-274-9289 or mail to the above address.

PAYMENT DUE AT TIME OF REGISTRATION

DETAILS OF ALL COURSES & SEMINARS ARE ON OUR WEBSITE AT WWW.AIOHIO.ORG