



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

APPRAISAL CURRICULUM OVERVIEW – GENERAL PACKAGE

The Northern Ohio Chapter of the Appraisal Institute presents “Appraisal Curriculum Overview – General Package”

DATES: October 1-2

TIME: October 1 – registration is at 8:00 a.m. with class from 8:30 a.m. – 5:00 p.m.
October 2 – class from 8:30 a.m.–5:00 p.m.

LOCATION: University of Phoenix, 5005 Rockside Road, Independence, Ohio 44131, phone number 216-447-8807.

(Practicing MAI, SRPA, SREA Designated members must take this course. SRA, RM members welcome to attend.)

Appraisal Curriculum Overview – General Package: In addition to familiarizing you with the rigorous content and recent developments of residential and general applications covered in the new qualifying education courses required by the AQB, you will apply market analysis and highest and best use concepts and procedures to residential and general examples and problems. Also, cash flow tools, statistical analysis applications, and the breakdown method are applied. A self-assessment at the end of the day evaluates your appraisal strengths as well as determined skill areas in which to seek further knowledge.

Note. New Appraisal Institute Requirement

Required Equipment

- HP-12C Calculator
- Laptop Optional

Prerequisites

Certified Residential Appraiser and/or Certified General Appraiser

INSTRUCTOR:

- Mark Ratterman, MAI, SRA

ENROLLMENT: Enrollment is on a first-come, first-served basis. The Northern Ohio Chapter reserves the right to cancel this course if the minimum enrollment level is not reached.

COURSE CREDITS: This course is good for 15 hours of pre-certification in appraisal. This course is good for 14 hours of continuing education in the State of Ohio in appraisal and real estate.

ATTENDANCE: Attendance requirements mandated by the state of Ohio will be strictly enforced. Certificates will be issued to those in attendance for 100% of the course hours.

COURSE FEE: \$400.00
\$375.00 for AI members who register prior to September 17, 2010.

CANCELLATIONS/REFUNDS: a \$50.00 cancellation/refund fee will be applied to all requests for cancellation received within two weeks of the class. No refunds will be given for cancellations received less than one week prior to the start date of the course.

REGISTRATION: You may register online at www.aiohio.org, or print the application form and mail the form to the chapter with either a check or credit card information. A confirmation email will be sent out upon receipt of the registration. **Registration and payment should be received by September 22, 2010.**

Registration form on next page.

ENROLLMENT APPLICATION
APPRAISAL CURRICULUM OVERVIEW – GENERAL PACKAGE – October 1-2, 2010

Name: _____ Designation: _____

Address: _____

City: _____ State: _____ Zip: _____ E-mail: _____

Phone: _____ Fax: _____ AI Member: _____ Yes _____ No

Appraisal License Number: _____ Real Estate License Number: _____

Circle all that apply: Certified General Certified Residential Licensed Residential
Registered Appraiser Assistant Real Estate Sales Person Real Estate Broker

Seminar/Course Title: _____ Date: _____

Amount Enclosed: _____

Or Charge Card Information:

Exact name on card: _____

Card Type (circle one) Visa MasterCard American Express

Card No: _____ Expiration Date: _____

If paying by check, please make check out to "Appraisal Institute". Mail check along with this registration form to:
Appraisal Institute, Northern Ohio Chapter, P O Box 31665, Independence, OH 44131. If paying by credit card, either fax
to 216-274-9289 or mail to the above address.

PAYMENT DUE AT TIME OF REGISTRATION

DETAILS OF ALL COURSES & SEMINARS ARE ON OUR WEBSITE AT WWW.AIOHIO.ORG